

May 7, 2021

Dear U.S. Building Insulation Customer:

Johns Manville is announcing a price increase effective **September 1, 2021**. The price increase applies to the following products:

<b>Fiberglass Products</b>	<b>Increase %</b>
All Residential and Commercial Batt & Roll Products	8%
FSK & PSK	8%
Basement Wall	8%
All Loosefill Blowing Wool Products	8%
All Manufactured Housing Products	8%
All Metal Building Products	8%
Insul-Shield®	8%

This price increase will apply to all orders shipped on or after **September 1, 2021** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Chuck McGavern  
Director of Sales  
Building Insulation Division  
Insulation Systems